



Cumulative sales for the first 9 months of 2013: up 3.1%

Consolidated sales (€ millions)	2013	2012	% change
1 st quarter	53.9	54.5	-1.1%
2 nd quarter	59.0	55.4	+6.5%
3 rd quarter	58.5	56.4	+3.7%
Total 9 months	171.3	166.2	+3.1%

2012 figures include the 100% consolidation of the Raydiall automotive subsidiary in the 1st and 2nd quarters, compared to 50% from the 3rd quarter of 2012, resulting in an unfavourable group structure effect of € 2.2 million at the end of September 2013.

Radiall reports sales of € 58.5 million for the third quarter of its 2013 financial year, an increase of 3.7% compared to the third quarter of 2012. At constant foreign exchange rates, growth over the period was 7.2% compared with 2012.

Cumulative sales for the first nine months of 2013 were € 171.3 million, an increase of 3.1% compared to 2012 based on published data and 6.4% on a like-for-like basis.

Since the beginning of the financial year, the Group's overall growth compared with 2012 has been driven by the Civil Aeronautics sector, whose order book still remains favourable, and by the Telecoms sector, which confirmed its recovery that began in the 2nd quarter. The Group's Industries segment reported moderate growth, whilst the other segments, Automotive, Military and Space, which are more sensitive to the current environment, posted a decline.

In geographical terms, sales in North America and Asia were the main contributors to Group growth.

International sales accounted for 86.2% of the Group's business during the third quarter.

Outlook

Due to its strong sales and order book performance since the beginning of the financial year, Radiall remains confident of achieving moderate growth in 2013 and aims to report greater operating profitability for the full-year than for the first six months of 2013.

This outlook remains subject to a continuation of the current overall business climate, which remains fragile, and in particular to a foreign exchange and raw material price environment similar to that which has prevailed so far this year.

As planned, on 1 October 2013 the Group rolled out an initial complete installation of its new SAP ERP at its US subsidiary.

Shareholders' agenda: 2013 4th quarter sales: 15 January 2014.

About Radiall

Radiall designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications.

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