



Sales for the first half of 2012: up 6.3%

| (€ millions) – IFRS – to 30 June | 2012 | 2011 | % change |
|----------------------------------|---------------|---------------|--------------|
| 1 st quarter | 54.5 | 50.2 | +8.5% |
| 2 nd quarter | 55.4 | 53.1 | +4.3% |
| 1st half-year | 109.9* | 103.3* | +6.3% |

* This figure includes all of the Raydiall subsidiary's external sales, i.e. € 4.1 million in the first half of 2012.

In the 1st half of 2012, sales were driven by a strong performance in aeronautics and a favourable foreign exchange position

Bolstered by a thriving aeronautics market and a favourable foreign exchange effect, in the 2nd quarter of 2012 Radiall achieved sales of € 55.4 million, an increase of 4.3% in published data compared with the 2nd quarter of 2011. At constant foreign exchange rates, quarterly sales declined by 1.7%.

During the 1st half of 2012 overall, Radiall recorded sales of € 109.9 million, an increase of 6.3% compared to sales for the 1st half of 2011, and 9.9% compared to the 2nd half of 2011. At constant foreign exchange rates, growth compared to the 1st half of 2011 was 2.1%.

Over the half-year period, all of Radiall's market were stable or recorded growth, except for the Telecom segment, which nevertheless reported sequential quarterly growth.

Export sales, which represented 79.3% of the Group's business activity during the half-year, were primarily driven by a buoyant North America, with other regions recording similar activity levels as those noted in the 1st half of 2011.

Outlook

Following four consecutive quarters of sequential growth, the Group confirms a favourable trend for its operations, notably due to a particularly robust aeronautics market. Other market segments remained subject to a more uncertain business climate.

In this environment, for the 2nd half of the year Radiall's sales target is to achieve a figure close to that recorded in the 1st half of 2012. This positive outlook remains subject to a continuation of the current overall business environment, more specifically a similar foreign exchange and raw material price environment to that prevailing in the 1st half.

Shareholders' agenda: 2012 half-year results: **September 4th, 2012.**

About RADIALL

RADIALL designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications.
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