



## 2011 Sales up 9.9%

Consolidated sales (€ millions)	2011	2010	% change
1 <sup>st</sup> quarter	50.2	41.4	+21.5%
2 <sup>nd</sup> quarter	53.1	47.0	+12.9%
3 <sup>rd</sup> quarter	49.2	48.7	+1.0%
4 <sup>th</sup> quarter	50.8	48.0	+6.3%
Total	203.4	185.1	+9.9%

### Sales growth in the 4<sup>th</sup> quarter 2011

Sales for the 4<sup>th</sup> quarter of 2011 totalled € 50.8 million, an increase of 6.3% compared to the 4<sup>th</sup> quarter of 2010. Growth was 5.5% on a constant foreign exchange basis compared to 2010.

Over the full year 2011, sales reached € 203.4 million, which was a 9.9% increase compared to 2010 on a current foreign exchange basis and 12.2% on constant foreign exchange.

In 2011, all Group divisions contributed to growth, particularly France and the US, with the strongest performance being reported by the Civil Aeronautics, Space and Automotive market segments.

International sales accounted for 78.6% of total Group sales over full year.

### Outlook

Strong 2011 sales data validated the relevance of Radiall's strategy in its markets. The Group anticipates that 2011 current operating profitability will be close to the level reported in first half 2011.

Radiall is starting 2012 with a positive trend for its order book, despite the uncertain business environment, which calls for caution in relation to sales forecasts.

**Shareholders' agenda: 2011 Annual Results: April, 20<sup>th</sup> 2012.**

### About RADIALL

RADIALL designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications.

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